

# WildPackets Fact Sheet

## Management Team

Executive Management:

**Tim McCreery**

President & CEO

**Mahboud Zabetian**

Chairman of the Board

**Jeffrey F. Wheeler**

Chief Financial Officer

**Tony Barbagallo**

VP, Marketing

**Jim Laird**

VP, North America Sales

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## About WildPackets, Inc.

WildPackets® develops hardware and software solutions that drive network performance, enabling organizations of all sizes to analyze, troubleshoot, optimize, and secure their wired and wireless networks. WildPackets' technology provides greater real-time visibility into the network, precision expert analysis, and a superior user interface that reduces training costs and speeds problem resolution time. Unique products and excellent customer support have consistently yielded a customer renewal rate greater than 90%. Our solutions and services address converged networks, application performance, virtualization, 802.11n, VoIP, and other enterprise IT challenges. Sold in over 60 countries through a broad network of channel and strategic partners, WildPackets products are deployed in all industrial sectors, including 80% of the Fortune 1000. For further information, please visit [www.wildpackets.com](http://www.wildpackets.com).

## Markets

WildPackets' customer list is comprised of over 6000 distinct organizations, including 80% of the Fortune 1000. WildPackets customers include leading organizations in financial services, healthcare, education, telecommunications, and government.

## Customers

WildPackets customers range from SMB to Fortune 1000 enterprises. Customers include 3Com, Anheuser Busch, Bank of America, Boeing, Chicago Board of Trade, Cisco Systems, Deutsche Bank, EDS, Lockheed Martin, Massachusetts Institute of Technology, Microsoft, Motorola, NASA, NBC, Nokia, Royal Bank of Canada, Siemens AG, Sprint Nextel, Unisys, and Walt Disney. A longer list can be viewed at: [http://www.wildpackets.com/about\\_us/customers](http://www.wildpackets.com/about_us/customers).

## Sales Channels

WildPackets provides products through direct sales, domestic resellers, and a network of channel and strategic partners in over 60 countries.

## Strategic Partners

WildPackets has developed relationships with leading technology vendors in order to offer customers leading-edge products. Strategic partners and alliances include Apdex, Aruba, Atheros, Avaya, Cisco Systems, Cognio, Intel, Marvel, Mitel, Net Optics, Motorola, Telchemy, and Xirrus.

## Key Products

WildPackets solutions encompass the OmniPeek Distributed Analysis Suite of network analysis products, and WatchPoint® for enterprise-wide network monitoring and reporting. The OmniPeek Distributed Analysis Suite includes:

**OmniPeek®** Network Analyzer

**OmniEngine™** Software Probe

**Omnipliance®** Network Recorder

## Professional Services

WildPackets offers a full spectrum of professional services, available on-site or remotely, to help customers make the most of their network infrastructure investment. The WildPackets Professional Services team stands ready to partner with you to maximize your network performance and to minimize your network downtime. WildPackets technical instructors, network systems engineers, and custom software developers can help you design, build, manage, and secure a better network for your business.

## MyPeek Community Portal

The MyPeek™ Community Portal is an online resource for you to access product and maintenance information, manage product licenses, and download updates, drivers and product plug-ins, as well as share knowledge and source code with each other and with WildPackets to further the development of new analysis solutions, and increase the value of your WildPackets investment.

